

Increase your Services Revenue...

...and your customer loyalty!

ZenDati DataVault is a great opportunity for you to help your customers gain **Peace of Mind through Data Protection**. Not only will your customers thank you, **ZenDati DataVault** presents a unique opportunity to protect your customers from disaster, add monthly profit margin to your books, boost customer loyalty and all while increasing your monthly services revenue!

VAR Program

As a **ZenDati Value Added Reseller (VAR) Partner**, you may purchase backup services from us at special discount pricing, mark them up as you see fit and then sell them directly to your clients. This allows you to maintain the close relationships you have built with your clients, while leveraging our equipment and expertise in online backup.

As well, since VARs control all customer billing and the 1st Tier of Tech Support, you can use the setup, maintenance and testing of customers' backups as a type of sales catalyst/ Trojan Horse to increase your monthly services revenue!

VAR Pricing

Monthly-pay Plans

20% discount

off of regular prices

Annual-pay Plans

25% discount

off of regular prices

Top 5 reasons to become a ZenDati VAR Partner

- ✓ Use backup as a Catalyst to increase your services revenue
- ✓ All Customer Billing and 1st Tier Tech Support is under your control
- ✓ Solid Service from a Trusted Name
- ✓ Your Customers will Thank You
- ✓ Help us spread **Peace of Mind** and make the world a better place!



Ready to Get Started?

To get started providing **Peace of Mind through Data Protection** to your customers simply contact our Channel Sales Team either by phone or e-mail. They can be contacted at:

604.957.1559 • 1.888.Zen.Dati (936.3284)

channel.sales@zendati.com